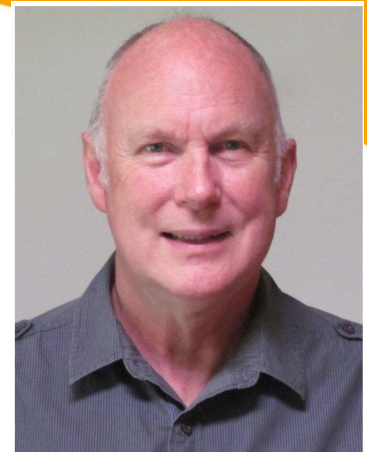


Coach Profile

Ray Clark - Melbourne



Ray has extensive experience with Operational Excellence programs and was a founding member of the Victorian branch of the Association for Manufacturing Excellence.

He has previously held senior positions with BHP and the Technology Transfer Council (a Victorian government initiative to assist companies take up best practice programs).

For the last 20 years Ray has worked with many companies as their lean sensei and coach. These companies include many household names such as :

- ANZ bank,
- NAB bank
- Davey Pumps
- SC Johnson Wax
- Varian
- Department of Defence MEA, Masterfoods
- Sanitarium
- Arnotts,
- Campbells
- Diageo
- Fantech
- AMCOR (Flexibles, Beverage, Food cans, Cartons)
- VISY
- Coca Cola
- BHP
- Carter Holt Harvey.

Ray lists some of his specialties as process mapping, waste elimination, the development and implementation of lean culture's and change initiatives, plant and process layout design and optimization.

Some of Ray's successes include:

- Being selected as SC Johnsons sensei through their lean journey. The SCJ group had 17 companies worldwide and the Australian plant was ranked 17th. 3 years later they were No 2 out of the 17 in productivity and responsiveness and regarded as the model company.
- Simplifying ANZ Bank's payroll system by reducing 70% of the activities needed for this activity
- Coordinating Coca-Cola's "Changeover Challenge" to reduce their changeover times on equipment throughout their Australian operations

Passion for change and the development of people capabilities are key drivers for Ray—this passion flows into his program participants and ensures great results every time.

Ray delivers our Competitive Manufacturing and Process Manufacturing programs in the Melbourne region, as well as interstate.